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Cozby & Bruno, LLC *Not Your Typical Accounting Firm*

Nearly every profession has its stereotype. Take an accountant, for example. Admit it. You have a certain image in mind. But the CPA firm of Cozby & Bruno is the complete antithesis of that stereotype.

"We're not like other accountants," says Principal Heather Cozby. "We serve a wide variety of clients and offer services that go beyond the traditional perception of CPA firms."

With stylish and comfortable office suites on the Pinehills' Village Green in Plymouth, they create a relaxed atmosphere that encourages two-way conversation.

"We want to hear from our clients, not talk at them," says Cozby.

The firm, one of very few women-owned CPA firms in the area, takes a great deal of pride in educating its clients.

"We want our clients to focus on what they do best, our job is to help them with all aspects of accounting in their businesses," says Principal Christine Bruno. "They need to know what to do, when to do it and how. We are there to help them recognize when things aren't working well, suggest better options and keep everything on track."

Cozby and Bruno began the firm two years ago and quickly found itself in a position to acquire two additional practices. While heavily experienced, Cozby and Bruno have decades remaining in their careers and are utilizing that advantage to grow their firm by seeking out accountants who are looking to retire.



From left to right: Principal Christine Bruno, CPA and Principal Heather Cozby, CPA

Prior to merging, both principals started and built their own successful companies from the ground up.

"We are more entrepreneurial than most accountants, and this drive is a common factor we share with the majority of our clients. Like them, we want to grow and succeed to become the largest in the area in our field. Last year alone, our growth rate was 36 percent," says Cozby.

Unique Services

Cozby and Bruno have over 30 years of combined experience in the accounting

field, but each came to that experience on a different career path. Bruno came from the world of multimillion-dollar corporations where she performed controller and management duties. Cozby came from a smaller firm that did public accounting and was very hands-on with its clients.

"Our combined experience allows us to offer a complete range of accounting, tax and business consultation services," says Bruno. "We are able to cover everything from simple bookkeeping to complex audits."

One of the more uncommon services they offer is accounting for homeowners' associations and condominium trusts. According to Cozby, the financial and tax requirements are very specific and very complex.

"Most firms prefer not to serve them," she says "but I've worked in that industry for years and, at one point in my career, they made up at least 60 percent of my workload."

Currently, with two CPA's and six dedicated support staff, the practice is larger than many other local firms.

"But we have the best of both worlds," says Bruno. "We offer the services of a larger firm while retaining the ability to connect with our clients on a personal level."

Cozby & Bruno will be presenting several business seminars this fall. For a schedule and more information, visit the website at www.cozbybruno.com.



Clients Include:

- Businesses
- Nonprofit Organizations
- Homeowners' Associations and Condominium Trusts
- Trusts
- Real Estate Professionals
- Medical Industry
- Wholesale/Distribution
- Service Providers
- Startups

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